

2010 FIVE STAR REAL ESTATE AGENT



Balch Buyers Realty
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FRANK LESSA

An Exclusive Buyers Broker for 18 Years

- Fully committed to the buyer's best interest
- Earnest fiduciary fulfillment to client
- Masterful negotiator with no fees or retainer
- Expert consultation of entire purchasing process
- Comprehensive access to needed providers

My family and I have experienced the benefits of educational, recreational and cultural opportunities in this county. My career began as a principal of a leading real estate appraisal firm that serviced the tri-state area. During that time my partner and I researched the exclusive buyers broker concept which was created by Ralph Nader, a foremost consumer rights advocate. In practice, this aspect of realty provides my clients authentic representation. This enhanced advantage provides the opportunity for sound and wise investments.